

CAR DEALERSHIP DIGITAL ADVERTISING

Targeting Car Buyers Based On Their Online & Physical Activities

PROPELLANT BRINGS REAL VALUE TO DEALERSHIPS



At Propellant Media, we center our practice on targeting car buyers based on their physical (locational) behavior and search behavior. For that reason, our ability to target consumers based on other dealerships they visit will be the bedrock of our entire targeted display advertising strategy for car dealers.

GEO-TARGETED ADVERTISING



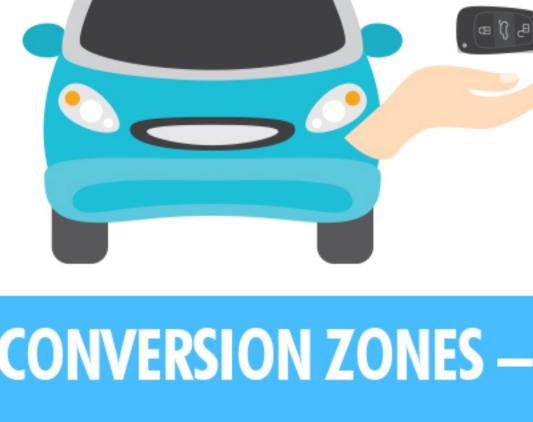
Area to Limit Wasted Dollars with Custom Polygons



address and specific Zip codes where our target audience lives and frequents. LOCATION-BASED ADVERTISING (GEO FENCING)

Unprecedented Precision

Marketing Based On People's Physical Activities



Track car buyers, shoppers after

your advertising has been.

they've seen your Ads around the

web and afterward visited your car

dealership to determine how effective

Reach car buyers, shoppers, and people in need of auto repair who visit your competitor locations in the

your metro area. **CONVERSION ZONES — IS YOUR ADVERTISING WORKING?** Next Level of Tracking The Success

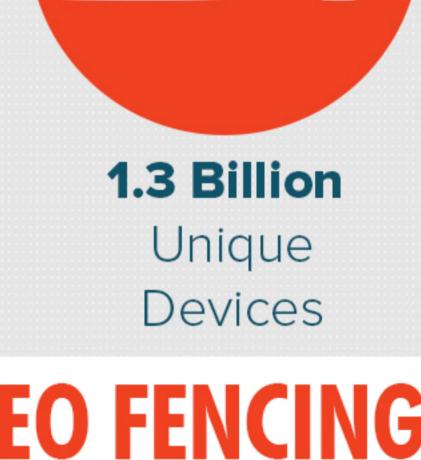
of Your Marketing – Based On Them Visiting Your Store



1.5+ Trillion

Auctions Per Month

In Browser & In App



HOW GEO FENCING WORKS When a user enters the geo fenced location during the set timeframe, they will then become part of an audience that can be targeted either during or following them leaving that location when they're browsing on their mobile browsers (Safari/Chrome) or the 600,000 App's we have access to serve Ads on (Angry Birds, Words With Friends, Etc...)



Applications

11,000 Publishers

A virtual geo-fence is traced



Only need Location

Services of Mobile

Device Turned On.

REQUIREMENTS

Over 90% Of Users

Have Location

Services Turned

On Their Mobile

NO OTHER

NEEDED

Devices

Does not

require

Physical

BEACONS

KEY GEO FENCING BENEFITS



Location File Import and Export Capability

SEARCH RETARGETING: SAME REACH AS GOOGLE ADWORDS Car Buyer & Automobile Repair Searchers ✓ Ivory Chevy ✓ Car repair Chevy Tahoes ✓ Mercedez Coupe Black 2015 ✓ BMW X5 2017 ✓ Trucks for sale under 10000 ✓ Florida Lexus Dealerships ✓ Toyota Camry 2016 Target car repair and Ivory Chevrolet automobile buyers who have FIND NEW ROADS recently performed a search

1Day –

30 Days

Serve Ads

across the

we have

access to

Retarget

location

chevy car repair atlanta

We fix Atlanta's Dents

Local results for chevy car repair atlanta

NTB® Tire & Service Centers - Schedule an Appointment Online | ntb.con

Target users who have recently

visited your site but left with or

without converting

Fencing, SEO)

Site retargeting forms the

Print, Facebook, PPC, Geo

bedrock of all campaigns and

ensures your other marketing is

even more effective (TV, Radio,

customers

who visit or

commute through

any geo-fenced

600,000 App's

SITE RETARGETING: EVERYTHING WORKS SM

NEW 2017 CHEVROLET CORV

NEW 2017 CHEVROLET CORV

on other search engines/

website outside of Google,

even if they did not visit

your website.

Ivory Chevrolet

Quick Search

Continue speaking to people who

visited YOUR WEBSITE

SALES: (844) 778-1217



CRM retargeting can be

immensely effective if you



YOUR

AD

HERE

lists with Ads wherever they visit around the web. CRM john@somesite.com jane@thatsite.com

ADVANTAGES OF ADDING VIDEO Less Expensive Than TV

george@oursite.com

assets to extend into digital advertising. Build ads that allow for searchers to

still click a companion banner to visit your website REPORTING & ANALYTICS IN ONE DASHBOARD

Reach the same audiences online that

Leverage your TV budgets and creative

are watching your TV campaigns.

Google Analytics, Programmatic Display AdWords to Social Media Platforms.

Our analytics platform will integrate all of your

digital activities into one reporting dashboard - from



MARCHEX. more One reporting dashboard allows for better decision

YAHOO!



MOZ